

# CASE STUDY

Large U.S. based oil and gas company with over 50,000 employees worldwide



## Key Challenges

- Low integration of the client organization with merged entities
- Decentralized operations that employed non-standard processes
- Fragmented buying activities on account of multiple business systems and sourcing platforms
- High frequency of maverick spending

## Solution

- Configured and implemented source-to-contract platforms for all indirect categories

- Provided a single tool for managing sourcing events, vendor risk assessment, contracts compliance and management
- Categories managed included marketing and professional services, IT, HR, travel, facilities and real estate

- Reduced sourcing spend, improved spend insights and vendor performance management, lower Selling, General and Administrative (SG&A) expenses
- Created a consummate solution scalable across the organization

## Transformation Results and Benefits

- Efficiency gains through single technology platform and standardized processes
- Increased visibility owing to periodic reporting of sourcing, risk and compliance

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