

### Finacle-on-AWS The choice of innovation leaders

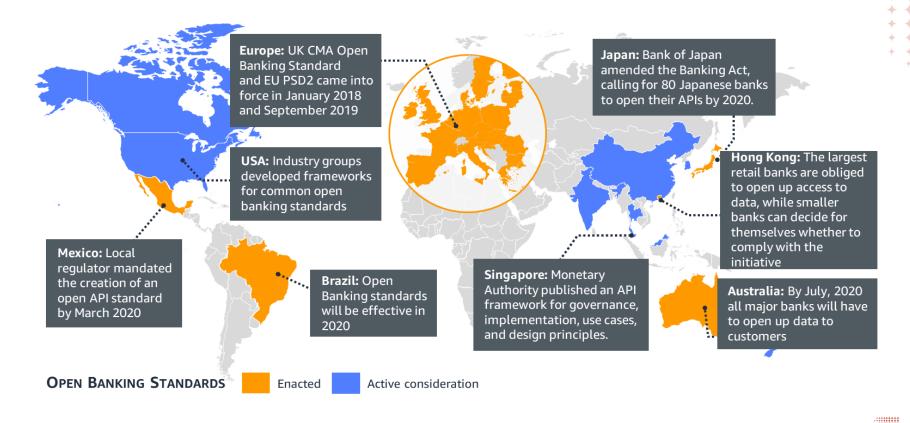


Nilanshuk Haldar Head of Financial Services Partnerships, APAC Amazon Web Services **Cyrus Taheri** Global Head of Alliances and Ecosystem Infosys Finacle innovation noun

i-nə-'vā-shən

1: the introduction of something new
2: a new idea, method, or device

### Regulators are advocating open banking the world over



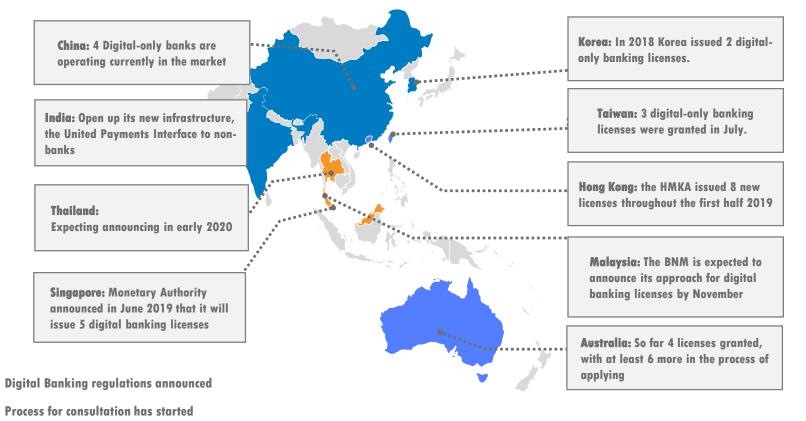
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SCALE

DIGITAL

### Digital banking in APAC is significantly regulator-driven



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DIGITAI

### Neo-banks proliferating, some incumbents transforming

Challenger Banks

Digital Bank Off-Shoots Digitizing Incumbent Banks

The rest



Independent start-up with a banking license

**Examples:** 





¥ nab



Still looking for the Why and the How

**Examples:** Too many

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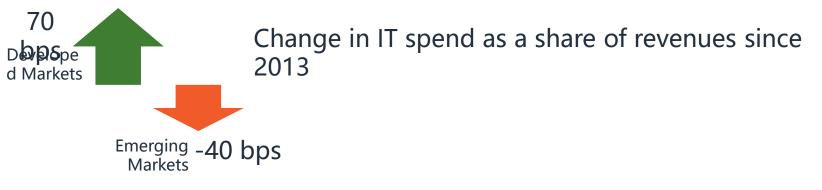


### But most traditional banks are still innovation laggards



of tech budget of traditional banks spent on legacy systems and infrastructure

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Source: McKinsey Global Banking Annual Review - October 2019

### And legacy tech from the old guard is not helping



<b>Closed IT</b>	Monolithic	<b>Product</b> silos	Low	Data-rich,	Security FUD
systems	system design		automation	insight-poor	



## Together.

## With and for innovation leaders.

### Why Finacle-on-AWS







Feature-rich

Faster time to market





Security



**Managed services** 



Integrations



### **Finacle and AWS co-investments**



#### Vision and roadmap

#### **Engineering acceleration**

Innovation workshops, prototyping, demos and more

#### **Funding for PoCs**



### **AWS Powering Finacle's Next Gen Cloud Offering**





Containerized Kubernetes cluster for deployment and operations in cloud Deployment in Finacle's AWS Cloud

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# Stories from innovation leaders

### Entering a new business segment

#### US Based Global Investment Bank







A tier-1 financial institution aspired to launch a truly digital retail banking business

The bank was looking for quick time to market

Live on commercial deposits in US

Based on the success, expanded the offering in the UK

Continuously expanding the product offering and reaching out to new customer segments

Working on cloud native stack on AWS

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### Entering a new market









The bank was seeking agile and low-TCO deployment of core banking for its Singapore operations Bank chose Finacle Digital Suite – consisting of Core Banking, Digital Engagement Suite and Treasury on AWS cloud A seven months go-live within kickoff enabled the bank to meet speed to market requirements



### Modernizing the core

Multilateral trade finance bank in Africa





The bank was looking to shrink infrastructure costs and accelerate deployment times. Worked with a trusted consulting partner to implement core banking, as well as additional modules to enhance channel experiences and improve foreign exchange transactions. Live install. Outcomes reduced infrastructure spend; less effort to deploy new services; improved corporate customer experience

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### ... and others



Finacle Assure for preventive IT maintenance Benefits: high availability; easier integrations; scalability; cost-efficiency



Financial institutions are in various stages of implementation

Several others are actively evaluating for impending upgrades, or launch of new businesses



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