

Finacle-on-AWS

The choice of innovation leaders

Nilanshuk Haldar
Head of Financial Services Partnerships, APAC
Amazon Web Services

Cyrus Taheri
Global Head of Alliances and Ecosystem
Infosys Finacle



SCALE
DIGITAL

innovation

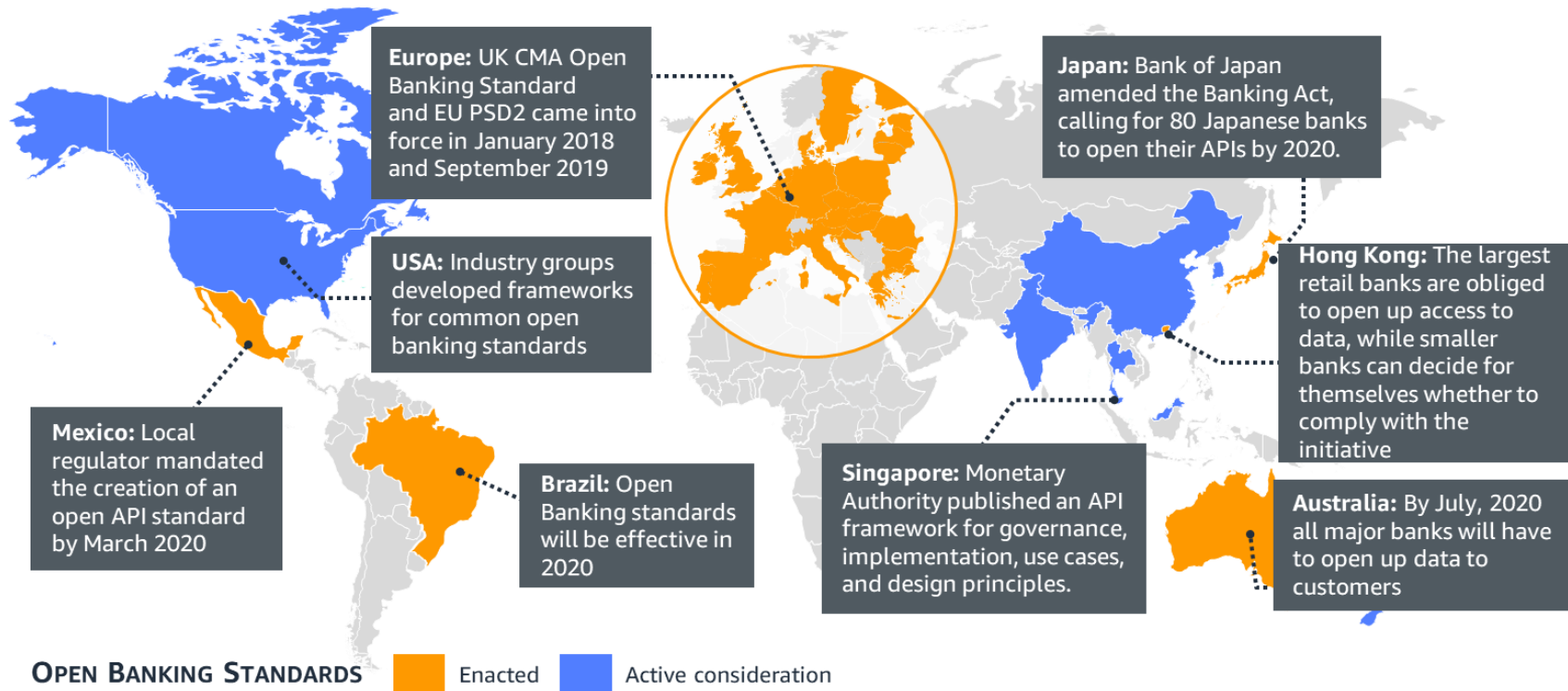
noun

i-nə-'vā-shən

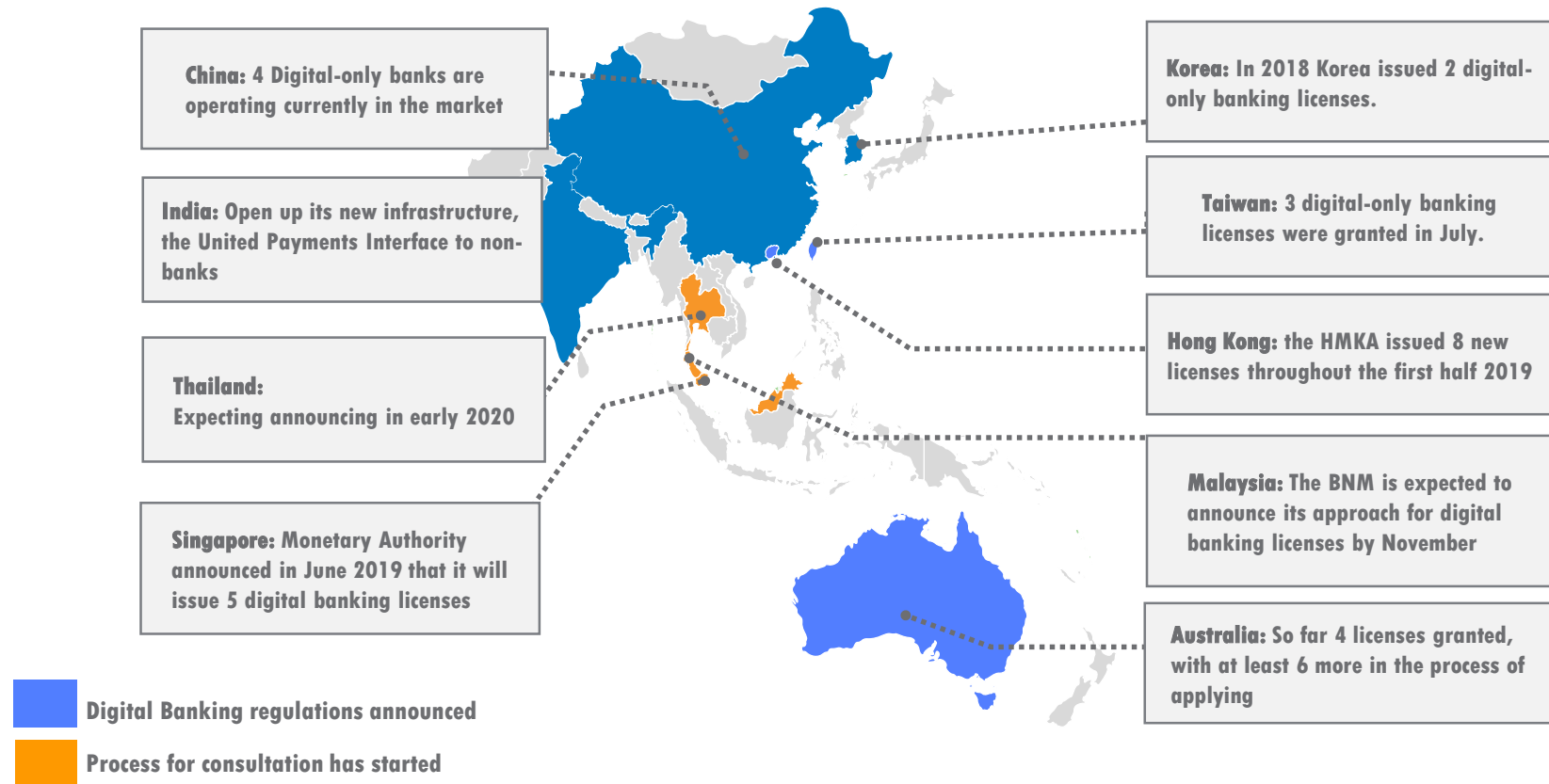
1: the introduction of something new

2: a new idea, method, or device

Regulators are advocating open banking the world over



Digital banking in APAC is significantly regulator-driven



Neo-banks proliferating, some incumbents transforming

Challenger Banks



Independent start-up with a banking license

Examples:



Digital Bank Off-Shoots Digitizing Incumbent Banks



Subsidiary or extension of an incumbent bank

Examples:



Incumbents moving to a predominantly digital mode

Examples:



The rest



Still looking for the Why and the How

Examples:

Too many

But most traditional banks are still innovation laggards



of tech budget of traditional banks spent on legacy systems and infrastructure



Change in IT spend as a share of revenues since 2013



Source: McKinsey Global Banking Annual Review – October 2019

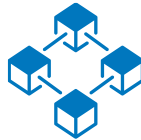
And legacy tech from the old guard is not helping



**Closed IT
systems**



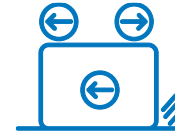
**Monolithic
system design**



Product silos



**Low
automation**



**Data-rich,
insight-poor**



Security FUD



Together.

With and for innovation leaders.

Why Finacle-on-AWS



Feature-rich



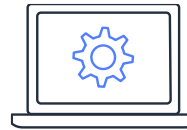
Faster time to market



Scalability



Security



Managed services



Integrations

Finacle and AWS co-investments



Vision and roadmap



Engineering acceleration



**Innovation workshops,
prototyping, demos and
more**



Funding for PoCs

AWS Powering Finacle's Next Gen Cloud Offering



**Containerized Kubernetes cluster
for deployment and operations
in cloud**



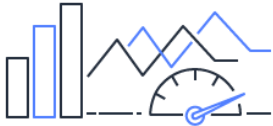
**Deployment in Finacle's AWS
Cloud**



Stories from innovation leaders

Entering a new business segment

US Based Global Investment Bank



A tier-1 financial institution aspired to launch a truly digital retail banking business

The bank was looking for quick time to market

Live on commercial deposits in US

Based on the success, expanded the offering in the UK

Continuously expanding the product offering and reaching out to new customer segments

Working on cloud native stack on AWS

Entering a new market

Large bank in South East Asia



The bank was seeking agile and low-TCO deployment of core banking for its Singapore operations



Bank chose Finacle Digital Suite – consisting of Core Banking, Digital Engagement Suite and Treasury on AWS cloud



A seven months go-live within kick-off enabled the bank to meet speed to market requirements

Modernizing the core

Multilateral
trade finance
bank in Africa



The bank was looking to shrink infrastructure costs and accelerate deployment times.



Worked with a trusted consulting partner to implement core banking, as well as additional modules to enhance channel experiences and improve foreign exchange transactions.



Live install. Outcomes reduced infrastructure spend; less effort to deploy new services; improved corporate customer experience

... and others



Finacle Assure for preventive IT maintenance
Benefits: high availability; easier integrations;
scalability; cost-efficiency



Financial institutions are in various stages of
implementation

Several others are actively evaluating for impending upgrades,
or launch of new businesses



Live Demo Today at 2:45PM

Thank you

Thank you